

If there is insufficient space to answer any questions on this Application or to provide all the information You need to disclose to Us, please attach a separate piece of paper to this Application with all the additional information. This Application form is not a confirmation of cover. It is entirely at Insurer's discretion whether a quotation will be provided to You for this insurance and whether a Policy will be issued. When completing this document and providing information to Us, please note Your Duty of Disclosure in the Notices section of this document. If You do not comply with Your duty, We may cancel the Policy retrospectively.

BROKER DET	Contact Firm									
INSURED INFORMATION - Please complete all sections.										
Туре	O Indiv	idual O Compan	ıy / Partnership	o Re	egistered for GST	?	O Yes	0	No	
Name(s)							GST No.			
Contact			Pho	ne			Mobile			
Email Address							Fax No.			
Postal Address										
Town							Postcode			
INTERESTED	PARTIES									
Are there any inte		ies to be noted on the S merchants)?	chedule	O Yes	O No	If "Yes", provide details below.				
Name										
Address										
INSURANCE HISTORY - Please tick "Yes"or "No" as appropriate.										
	(a) cancelled or threatened to cancel Your insurance due to non-payment of premium?					O No				
Has any insurer e	ver (b)	mposed special terms on Your insurance including abnormal excesses or restrictions? O Yes O No								
	(c)	declined a claim or decli	ined to renew	Your insu	ırance due to frau	ıd or non-dis	sclosure?		O Yes	O No
If You answered "	'Yes" to any	of the questions above,	please provide	e details b	pelow or on a sepa	arate page if	required.			
INSURED ORCHARD DETAILS										
Orchard Name										
Orchard Address										
Town							Postcode			
REGION - Please select one of the following.										
O Auckland		O Coromandel	0	Franklin		O Gisborn	e	(O Hawkes Bay	y
O Horowhenua	1	O Katikati	0	Kerikeri		O Levin		(O Manawatu	
O North Auckland		O Opotiki	0	Rotorua		O South Is	land	(O Taranaki	
O Tauranga	O Te Puke – East of Te Matai Rd O Te Puke – West of Te Matai Rd									
O Waihi		O Waikato	0,	Whakatar	ne	O Wangar	nui	(O Whangarei	i

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NAME OF INSUI	RED	PROPERTY NAME						
INSURED EVENTS - Please select from the insured events below.								
O Hail and Frost O Hail O Frost								
ADDITIONAL CO	OVER OPTIONS - P	lease read and answer	the questions below.					
Increased production	n costs					\$		
Cover is provided to I that is detailed in the	nelp cover any addition Policy wording. Incre	nal costs that may be in ased production costs	ncurred due to an insu sum insured cannot ex	red event. Payment xceed 50% of the To	is based on a scale tal Sum Insured.			
Please indicate if You	ı require an optional C	onstructive Total Loss ((CTL) cover			O 65%		
averaged across the I	Insured Orchard, reach	an Insured Loss in a panes the percentage spe additional premium a	ecified in Your Schedule	e of Insurance as th	al loss once that los e 'Constructive Tota	is, al Loss %'.		
CROP DETAILS								
Please provide the amount of canopy hectares You have at Your orchard for each variety and the amount You wish to insure each hectare for. Insured Values must be within the following set ranges: Gold Kiwifruit: \$5,000 to \$80,000 per canopy hectare Gold Kiwifruit: \$5,000 to \$80,000 per canopy hectare								
Kiwifruit variety (eg. ZespriTM Green, ZespriTM Gold etc.)	Kiwifruit Property Identification Number (KPIN)	Canopy hectares with Sprinkler Protection (A)	Canopy hectares with Frost Fan Protection (B)	Canopy hectares with no frost protection (C)	Total Canop Hectares (A+B+C)	Insured Value / Ha		
						\$		
						\$		
						\$		
						\$		
						\$		
						\$		
						\$		
						\$		
						\$		



NAME OF II	NSURED	PROPERTY NAME					
CROP LOSS	DETAILS						
		damaged this season? d will have to be inspected by an as:	sessor, at Your cost, before this	Application will	O Yes	O No	
Please list all Cr	op losses due	e to Hail and Frost which have occur	red at this Insured Orchard in t	he past five years.			
Year		Cause of Loss	Damaged Area	Production Lost	Claim A	mount	
2016/17			(ha)	%	\$		
2015/16			(ha)	%	\$		
2014/15			(ha)	%	\$		
2013/14			(ha)	%	\$		
2012/13			(ha)	%	\$		

DECLARATION AND SIGNATURE - Please read, sign and date.

I declare that I have:

- read and understood the Duty of Disclosure notice set out on the first page of the Notices section and have complied with my duty;
- received, read and understood the Policy wording and all of the information contained in this Application and the Notices Page;
- read and understood the Privacy information notice set out in the Policy wording and consent to the uses of personal information contained therein;
- obtained the consent of any other party(ies) on whose behalf personal information has been provided;
- answered every question honestly, fully and frankly; and
- completed this Application personally, or have had it completed by someone else but I/We have checked that all the questions have been answered fully and accurately.

By signing the Application I authorise Primacy and Allianz to:

- obtain any information they may need about my claims history from **Zespri Group Ltd** or its claims adjustor, my insurance broker and/or my previous insurer(s) and any other information they may require to decide whether to provide cover and on what terms;
- make enquiries from third parties to verify claims history and other information I have provided;
- disclose my claims history to any insurance broker I appoint or to any of my previous insurer(s) or a future insurer(s).

SIGNATURE - In own right, or where more than one applicant, on behalf of all applicants.	DATE



ADDITIONAL INFORMATION - If this space is insufficient, please attach a separate page to this Application or provide the detail in an electronic format.



NOTICES PAGE

Please read this page and keep for Your records.

Your Duty of Disclosure

Before You enter into a contract of insurance with Us, You have a duty, at law, to disclose to Us all material facts. This duty also applies when You vary, extend or reinstate Your Policy. The same duty applies to any person making statements or providing information on Your behalf.

Information is material if it may influence a prudent Insurer in deciding whether or not to accept cover or alter the Policy, the terms and conditions to operate, including the premium payable.

Examples of information You may need to disclose include but are not limited to:

- anything that increases the risk of an insurance claim;
- subject to the Criminal Records (Clean Slate) Act 2004, any criminal conviction or offence;
- if another insurer has cancelled or refused to insure or renew insurance, has imposed special terms, or refused any claim;
- any insurance claim or loss made or suffered in the past five years.

These examples are a guide only. If there is any doubt as to whether a particular piece of information needs to be disclosed, this should be referred to Us.

Non-Disclosure

If You fail to comply with Your Duty of Disclosure, it may result in the policy being void from the beginning.

Privacy Information

Pursuant to the Privacy Act 1993 the following information is provided for Your benefit:

- the Application collects personal information about You;
- the information is collected to evaluate the insurance being sought;
- the intended recipients of the information are Primacy Underwriting Management Limited and Allianz Australia Insurance Limited;
- the information is being collected and held by Allianz Australia Insurance Limited of Level 11, Tower 1, 205 Queen Street, Auckland, 1010 and Primacy Underwriting Management Limited of PO Box 300-767, Albany, Auckland 0752;
- the collection of this information is required pursuant to the common law duty to disclose all the material facts relevant to the insurance sought and is mandatory;
- the failure to provide this information may result in Your Application for insurance being declined, or the Policy being void from the beginning.

You have the right of access to, and correction of, this information subject to the provisions of the Privacy Act 1993.

Insurers

In accepting Your application, Primacy is acting as agent of the insurer, Allianz Australia Insurance Limited, ABN 15 000 122 850, (incorporated in Australia) Trading as Allianz New Zealand, in arranging, entering into and administering this insurance.

Not a Renewable Contract

Cover under this Policy is not renewable and ceases on the earlier of when the Period of Insurance specified in the Schedule of Insurance ends, the Policy is cancelled or where the cover ends in accordance with the Policy terms and conditions. If You wish to effect similar insurance for the next growing season, it will be necessary for You to complete a new Application.

Under-Insurance

Unless You have declared an area as not to be covered in Your Application and We have agreed in writing that specific Block(s) are not to be covered, then if the area of kiwifruit of the type insured by this Policy and grown at the Insured Orchard is found to be more than 10% greater than the area that is specified in the Schedule of Insurance then this Policy is subject to average and You shall be considered as being Your own insurer for the difference and shall bear a rateable proportion of the loss accordingly.

The Meaning of Subject to Average

- (1) Your Policy contains a provision making it 'subject to average'.
- (2) That provision will have effect only if the property insured under the Policy is underinsured at the time of loss.
- (3) If the property insured under the Policy is underinsured at the time of loss, the following rules apply:
- (a) If You suffer a total loss, the provision will have no effect:
- (b) If You suffer a partial loss, the maximum amount that You may recover will bear the same proportion to Your actual loss as the amount for which the property is insured bears to the full value of the property:
- (c) Whatever Your loss, in no case will You be entitled to recover more than the amount for which the property is insured.

Example: Your property is worth \$20,000. You insure it for \$10,000. You suffer a loss of \$5,000. If Your Policy is 'subject to average', the maximum amount that You may recover will be \$2,500.

Inspection of records

If requested by Us or Our appointed representative You must give Us all reasonable assistance including access to current and prior years' records (including those held by third parties) so We may verify Your Crop(s) production or to assist in calculating a claim that has been made under this insurance. We may use satellite imagery and any other technology or services to assist Us in the verification process of Your Crop(s) production.



Inspection of Crops

We may need to physically inspect Your Crop(s). We will provide You with no less than seven (7) days' notice of Our intention to inspect the Crop(s). You must give Us or Our appointed representative all reasonable access and assistance.

Insurer Financial Strength Rating

Allianz Australia Insurance Limited has an AA- insurer financial strength rating given by Standard & Poor's (Australia) Pty Limited. The rating scale* in summary form is:

AAA	Extremely Strong	В	Weak
AA	Very Strong	CCC	Very Weak
А	Strong	СС	Extremely Weak
BBB	Good	R	Regulatory Action
BB	Marginal		

Plus (+) or minus (-): Ratings from "AA" to "CCC" may be modified by the addition of a plus (+) or minus (-) sign to show relative standings within the major rating categories.

* A full description of the rating scale is available via

www.allianz.co.nz/insurer-rating

An overseas policyholder preference applies. Under Australian law, if Allianz Australia Insurance Limited is wound up, its assets in Australia must be applied to its Australian liabilities before they can be applied to overseas liabilities. To this extent, New Zealand policyholders may not be able to rely on Allianz Australia Insurance Limited's Australian assets to satisfy New Zealand liabilities.

PLEASE READ THE POLICY WORDING

This Notices Page is a summary only on some of the aspects of the coverage and does not replace or alter the terms and conditions contained in the Policy wording, Schedule of Insurance and any other document We tell You forms part of the terms and conditions of Your cover. It is important that You read the Policy wording and these documents as they form the terms and conditions of Your Policy.